# CAPACITY BUILDING MATCHING GRANT

Aims to support capacity building activities targeting financial institutions and Co-operatives.

#### Target area for the capacity building matching grant

The grant targets the following intervention area:

- Development of Innovative Financial Products
- Development of Risk Management Framework for FIs and Co-operatives
- Staff training and skills upgrade in all areas of Microfinance operations, Financing on Green
- technologies, and Agri-value chains.
- Training on Governance, Business/strategic planning, and financial literacy for FIs and Co-operatives.
- Development of operational and strategic plans
- Other Capacity building interventions not listed above may be considered on a case by case basis.



#### **ELIGIBILITY CRITERIA**

To qualify for MESPT capacity building matching grant, the financial institution or the cooperative:-

- Must be locally owned(partially) and registered within the appropriate laws.
- Must be willing and able to cost share at least 30% of the requested grant for the proposed interventions.
- Must have at least 2 years of uninterrupted business in the financial service sector
- Must have a minimum of 500 active clients
- Must demonstrate strong demand for products and services in its areas of operation and gender balance outreach.



# MESPT FINANCIAL **PRODUCTS & SERVICES**

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#### **INTRODUCTION**

MESPT's Credit & Business Development arm supports the growth and development of Financial Inclusion in Kenya through provision of sustainable credit for Financial Institutions. Our products and services include the following: -

- 1. General Microfinance Loans
- 2. Value Chain Loans
- 3. Green Technology Loans
- 4. Capacity building for financial institutions and Co-operatives
- 5. Asset Financing for SMEs and Cooperatives



#### **TARGET INSTITUTIONS**

- Microfinance Institution (MFIs)
- Microfinance Banks
- NGOs offering financial services
- SACCOs and Co-operative Societies

# 01 GENERAL MICROFINANCE LOANS

This debt investment facilitates financial institutions to provide value adding solutions to Micro, Small and Medium Enterprises.

### Key Features include: -

- Maximum investment amount-Kes 100M
- Maximum tenor-48 months
- Competitive interest rate
- Flexible collateral arrangement



#### **ELIGIBILITY CRITERIA**

Qualifying financial institution must meet the following minimum requirements: -

- Compliance with licensing and legal requirements of the statutes under which they are registered.
- Profitable operations for the past, most recent three years.
- Have a minimum of 500 active clients.

# 02 VALUE CHAIN LOANS

This debt investment aims to accelerate productivity of Agri-value chain actors. Provided through financial institutions, the solution targets to reach out to financial end users such as producers, aggregators, transporters, manufactures/processors, suppliers, and marketers.

#### Key Features include: -

- Maximum investment amount Kes. 100M
- Maximum Tenor-48 Months
- Competitive Interest Rate
- Flexible Collateral arrangement









# **GREEN TECHNOLOGY LOANS**

This loan is designed for financial institutions and targets to work with

- SMEs that support awareness, distribution and, or manufacture green solutions/technologies
- Those that promote access and adoption of various Green Technologies.
- End users of such green technology solutions

#### 04 ASSET FINANCING

The financing product targets Farmers' Cooperative Societies & SMEs respectively, to enable them to acquire productive asset.

#### **Key Features Include:**

- Max Loan amount Kes. 20M for Co-operatives
- Max Loan Guarantee -Kes. 10M for SMEs in agricultural value chains
- Max Loan Tenor- 5 years
- Competitive interest rate