Aims to support capacity building activities targeting financial institutions and Co-operatives.

Target area for the capacity building matching grant

The grant targets the following intervention area:

- Development of Innovative Financial Products
- Development of Risk Management Framework for FIs and Co-operatives
- Staff training and skills upgrade in all areas of Microfinance operations, Financing on Green technologies, and Agri-value chains.
- Training on Governance, Business/strategic planning, and financial literacy for FIs and Co-operatives.
- Development of operational and strategic plans
- Other Capacity building interventions not listed above may be considered on a case by case basis.

ELIGIBILITY CRITERIA

To qualify for MESPT capacity building matching grant, the financial institution or the cooperative:-

- Must be locally owned (partially) and registered within the appropriate laws.
- Must be willing and able to cost share at least 30% of the requested grant for the proposed interventions.
- Must have at least 2 years of uninterrupted business in the financial service sector
- Must have a minimum of 500 active clients
- Must demonstrate strong demand for products and services in its areas of operation and gender balance outreach.
INTRODUCTION
MESPT’s Credit & Business Development arm supports the growth and development of Financial Inclusion in Kenya through provision of sustainable credit for Financial Institutions. Our products and services include the following:
1. General Microfinance Loans
2. Value Chain Loans
3. Green Technology Loans
4. Capacity building for Financial Institutions and Co-operatives
5. Asset Financing for SMEs and Cooperatives

TARGET INSTITUTIONS
- Microfinance Institution (MFIs)
- Microfinance Banks
- NGOs offering financial services
- SACCOs and Co-operative Societies

GENERAL MICROFINANCE LOANS
This debt investment facilitates financial institutions to provide value adding solutions to Micro, Small and Medium Enterprises.
Key Features include:
- Maximum investment amount - Kes. 100M
- Maximum tenor - 48 months
- Competitive interest rate
- Flexible collateral arrangement

VALUE CHAIN LOANS
This loan is designed for financial institutions and targets to work with
- SMEs that support awareness, distribution and manufacture green solutions/technologies
- Those that promote access and adoption of various Green Technologies
- End users of such green technology solutions

GREEN TECHNOLOGY LOANS
This debt investment aims to accelerate productivity of Agri-value chain actors. Provided through financial institutions, the solution targets to reach out to financial end users such as producers, aggregators, transporters, manufacturers/processors, suppliers, and marketers.
Key Features include:
- Maximum investment amount Kes. 100M
- Maximum tenor - 48 Months
- Competitive Interest Rate
- Flexible Collateral arrangement

ASSET FINANCING
The financing product targets Farmers’ Co-operative Societies & SMEs respectively, to enable them to acquire productive asset.
Key Features Include:
- Max Loan amount - Kes. 20M for Co-operatives
- Max Loan Guarantee -Kes. 10M for SMEs in agricultural value chains
- Max Loan Tenor - 5 years
- Competitive Interest rate

ELIGIBILITY CRITERIA
Qualifying financial institution must meet the following minimum requirements:
- Compliance with licensing and legal requirements of the statutes under which they are registered.
- Profitable operations for the past, most recent three years.
- Have a minimum of 500 active clients.